

# Hong Kong Australia Business Association Limited



global association through  
**Federation of Hong Kong  
Business Associations Worldwide**

ABN 64 108 496 313  
[www.hkaba.com.au](http://www.hkaba.com.au)



Through the initiative of the Hong Kong Trade Development Council (HKTDC) and its founding members, the Hong Kong Australia Business Association (HKABA) was established in 1987. Since then, the Association has experienced tremendous growth in terms of membership base and activities. The Association now registers over 800 members in Australia and Hong Kong and has formed its chapters in New South Wales, Victoria, South Australia, Queensland, Western Australia, Canberra and Northern Territory.

Its membership profile cuts across various industry sectors with trading groups as its largest members, Legal Services comes second followed by the Logistics sector. Other major industry groups within the membership base include Accounting, Business Consultancy, Real Estate, Retail, Education and Travel Services. A committee headed by its president governs each of these chapters.

## Membership Benefit

### The association provides:

- The opportunity for contact between fellow members to exchange and widen business opportunities at networking functions
- A forum for understanding and discussing important business and trade issues at regular seminar/s and meetings addressed by speakers with expertise on relevant subjects
- Opportunity to participate in trade missions to Hong Kong exclusive to HKABA members
- Members only event:
  - Hong Kong Forum 2014
  - Optional side trip to China (tba)
  - The world SME Expo & Innovation Design Tech 2014
- A regular e-newsletter, the "Hong Kong Monitor", on activities both in Australia and Hong Kong and the opportunity to develop business through the newsletter
- The opportunity to participate in social functions arranged by the Association such as Chinese New Year cocktails, annual balls, Food & Wine Appreciation dinners, etc.
- Members' rates will be charged when attending AUSTCHAM functions in Hong Kong
- Free listing on the HKABA and Federation websites

- Access to HKABA membership database search with a personal login and password
- Benefits secured for members of the Federation of Hong Kong Business Associations Worldwide when travelling to Hong Kong - check them out from the Federation Website at [www.hkfederation.org.hk](http://www.hkfederation.org.hk)

In addition, the Federation offers:

- Free Access to HKTDC Trade Fairs and VIP lounge. (No fee & no pre-registration are required. Simply present the Federation membership card & your business card at the reception counter of the VIP lounge of the fairground)  
<http://www.hkfederation.org.hk/benefits/dragon.asp>
- Discount on HKTDC Customized Business Matching Service NEW!(20% off on Matching Fee and 50% off on Appointment Fee)  
<http://www.hkfederation.org.hk/trade/index.asp>
- 10% off discount on food in restaurants in Hong Kong Convention & Exhibition Centre NEW!  
<http://www.hkfederation.org.hk/benefits/food.asp>
- Special offer by Rhombus International Hotels Group  
<http://www.hkfederation.org.hk/benefits/hotel2.asp>
- Exclusive offer for subscribing hket.com NEW! (14-day free trial and special subscription offer)  
<http://www.hkfederation.org.hk/benefits/hket.asp>
- Access to the membership database of the Federation (exclusive access by using the association-based log-in key)  
<http://www.hkfederation.org.hk/associates/login.asp>
- Participate at the Hong Kong Forum, the annual flagship event of the Federation  
<http://www.hkfederation.org.hk/forum/index.asp>
- 20% off Discount on HKTDC Market Research Materials  
<http://www.hkfederation.org.hk/benefits/bookshop.asp>
- 10% off Discount on purchase in HKTDC Design Gallery  
<http://www.hkfederation.org.hk/benefits/design.asp>
- Speakers Bureau  
<http://www.hkfederation.org.hk/speakers/index.asp>

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## Other Benefits

### New South Wales

#### **3-AAA Training & Consulting Pty Ltd**

***20% off enrolment fee for your staff undertaking the workplace traineeship program.  
5% off for HKABA members undertaking any of our short courses***

Contact person: Wendy Au  
Tel: +61 2 9890 8085  
Fax: +61 2 9890 5336  
Email: wendy@3aaa.com.au  
Website: www.3aaa.com.au

#### **Abacus Visa - Immigration Lawyers**

***One hour free consultation per HKABA member***

Location: Level 5, 22 Market Street, Sydney, NSW 2000  
Contact person: Linda McCreath  
Tel: +61 2 9262 6244  
Website: <http://www.abacusvisa.com.au/>

#### **Aon Risk Services**

***Two hours free consultation per HKABA member***

Location: Level 33, Aon Tower, 201 Kent Street, Sydney, NSW 2000  
Contact person: Linda Hu  
E-mail: linda.hu@aon.com.au  
Tel: +61 2 9253 8003  
Website: <http://www.aon.com.au>

#### **China Travel Service (Aust) Pty. Ltd**

***5% off of all China Travel Service tour package***

Location: Level 1, Suite 3-7, 650 George Street at World Square, Sydney, NSW 2000  
Contact person: Tony Liu  
Tel: +61 2 9372 0046  
Fax: +61 2 9283 9471  
E-mail: ctstony@chinatravel.com.au  
Website: <http://www.chinatravel.com.au/>

**Golden Century Seafood Restaurant**

*10% discount on dining at the restaurants*

Location: 393-399 Sussex Street Sydney, NSW 2000

Contact person: Eric Wong

Tel: +61 2 9212 3901

E-mail: info@goldencentury.com.au

Website: <http://www.goldencentury.com.au/>

**HSBC Bank Australia**

*The first consultation with our Financial Planner is free of charge and no obligation.*

Location: 202 Burwood Road Burwood NSW 2134

Contact person: Belinda Wong - Premier Relationship Manager

Tel: +61 9715 0141 or Mobile: 0413 015 497

E-mail: belinda@hsbc.com.au

**LWK Pty Ltd Chartered Accountants**

*1 hour free consultation per HKABA member*

Location: Suite 201, Level 2, 65 York Street, Sydney, NSW 2000

Contact person: Victor Kwok

Tel: +61 2 9290 1588

E-mail: reception@lwkca.com

Website: <http://www.lwkca.com/>

**Zilver Restaurant**

*5% off for dinner only. Not applicable for big group function or special discount banquet. Conditions apply.*

Location: Level 1, 477 Pitt St (cnr of Hay St) Haymarket, NSW 2000

Tel: + 61 2 9211 2232

Fax: + 61 9211 5670

Website: <http://www.zilver.com.au>

## WESTERN AUSTRALIA

**L&M Commercial Clean**

*Free 1<sup>st</sup> hour of commercial clean and free quote with obligation free for HKABA member*

**L&M Commercial Services**

*Free 1<sup>st</sup> hour of commercial services and free quote with obligation free for HKABA member*

Location: 12 White St, Osbourne Park, WA 6017

Tel: +61404626901

Email: lucyluan2002@hotmail.com

**Cherie Consultation – Education Department**

*Free 1 hour education consultation and obligation free per HKABA member*

**Cherie Consultation – Event Department**

*Free 1 mock event planning and obligation free per HKABA member*

*20% off photography services per HKABA member*

**Cherie Consultation – Design Department**

*20% off designing services per HKABA member*

Location: 19/ 50 St Georges Tce Perth WA

Tel: +618-63112861

Fax: +618-61620222

Email: info@cherieconsultation.com

**Novus Home Group (used to be listed as Amano Homes)**

*Free 3 hours session for property consultation and obligation free for HKABA member by Cliff Whitting*

Location: 32 Mumford Place Balcatta WA 6021

Tel: +61407804475

Email: cliff.w@visiononehomes.com.au

**Green Tea Hawaii**

*10% all products for HKABA members*

Location: 50 Vigilant Tce, Ocean Reef, WA 6027

Tel: 08 93005299

Email: lgcole@bigpond.com

**IFG Home Loans**

*\$150 rebate on successful transaction with Bobbie BI*

Location: 720 Canning Highway Applecross WA

Tel: 0423 483 253

Email: bobbie@ifghomeloans.com.au

**Stanley International College**

*An obligation free assessment identifying possibilities to receive recognition of prior learning or a free entry-level assessment to any of Stanley College's courses*

Location: 171 James St Northbridge WA 6003

Tel: +618 92271797

Fax: +618 92271238

Email: info@stanleycollege.edu.au

**Stanley College's Restaurant - Kalao World Cuisine**

*10% off all meals if booked directly with Kalao World Cuisine*

location: 171 James St Northbridge WA 6003

Tel: +618 92276009

Email: bookings@kalao.com.au

# NATIONAL

## **VOLKSWAGEN Group Australia**

*The fantastic benefits\* which will apply to HKABA members are:*

- *Privileged pricing<sup>^</sup>*
- *This program applies to all Volkswagen Passenger Vehicles, Commercial Vehicles and SKODA Vehicles.*
- *Reduced dealer delivery fee – fixed dealer delivery fee at \$1495 unless advised otherwise.*

The above benefits are only applicable on new Volkswagen Passenger and Commercial Vehicles and Škoda Vehicles.

As a member of HKABA you just need to show your current membership card to the dealer when purchasing a new Volkswagen vehicle.

Should you have any questions regarding Volkswagen Corporate Program, please contact Jing CHEN at [jing.chen@volkswagen.com.au](mailto:jing.chen@volkswagen.com.au) for more information.

\*Corporate Program benefits are not available in conjunction with other sales program or offer.

<sup>^</sup>Varies model by model. For detailed information please enquire your closet dealer.

Terms and Conditions do apply.